

**NNJR SCCA Board of Trustees' Meeting Minutes**  
**August 14th, 2023 - 8PM**

- **Board Attendance**

- In attendance

- Peter Schneider, Perry Aidelbaum, Jeff Yatsko, Matt Wojtkowiak, Linda Santangelo-Mosley, Chris Mosley, Terry Hanushekt, Dave Hofman, Mark Labbancz, Darrell Anthony, Mikey Albacete

- Absent

- Don Yeske, Jason Evangelista

- **Review Prior Meeting Minutes**

- May 2023

- June 2023

- No meeting in July

- Chris makes the motion to accept the meeting minutes, Linda seconds, Perry thirds

- **Treasurer's Report**

- 7/30 Account 1 - \$351.08

- 7/30 Account 2 - \$35,891.43

- **Board Discussion**

- Sale of "Vanna White"

- SJR uses the van far more often than us.

- SJR willing to reimburse us for registration and insurance for next year.

- Estimated value of around \$5000? Potentially more?

- If we do go through to sell the van, we'd want a stipulation stating that we can pay to use it again, should we need it.

- Closed out of the storage unit at the end of June 2023

- Savings of \$1,500 per year

- Recurring cost left

- ~\$4,000 per year (~\$260 per month) to pay for the storage unit where we keep the solo van
  - BOD Elections - Positions up for renewal
    - Assistant Regional Executive - Mark Labbancz
      - Will Stay
    - Treasurer - Jason Evangelista
      - Still need to speak with him
    - Trustee - Linda Santangelo - Mosely
      - Okay to stay if we need her, but if there is someone new that wants to step in, Linda is happy to step aside
    - Trustee - Perry Aidelbaum
      - Perry will stay
- **Club Racing – Terry H/ Chris M**
  - Attendance considerably down
    - Terry and Dave Hoffman discussed why attendance was so low for this event
    - Only had 97 cars in attendance
      - This is only the third conference major in the last 7 years with a attendance under 110 cars
        - The at Thompson race had to compete with a race at Watkins Glen 6 years ago
        - Three years ago Covid was the outside factor that reduced attendance
        - Terry brought up that the Super Tour at Watkins Glen this year and potential negative experiences with the Pocono event in 2021 could have been factors as to why this year went so poorly.
          - Terry suggested changing the date so it's further away from the Super Tour, a support race/event since there's a lot of unused track time on Sunday.

- He suggested the third week in June which would put it in between the Watkins Glen Super Tour at the beginning of June at the New Jersey Conference Major at the 2nd or 3rd week of July
  - Terry is optimistic that things can be improved and there is still interest in keeping Pocono as an SCCA track.
  - Terry also has statistics from this year's event and past events.
- Peter brought up that our main source of income is membership fees which is about ~\$7000 per year
  - Solo usually breaks even or makes around ~ \$1000 per year
  - Rally has maybe made ~\$1000 a year for the last few years as well
  - So considering how we make money, it's going to be tough to cover a \$15,000 loss
  - It's worth considering an event's date relative to any nearby holidays. It could help or hurt
    - Typically if the event falls ON the Holiday, attendance is lower
- Linda believes that if the marketing effort starts earlier, that could garner more interest, and thus, gain attendance.
  - Jeff seconds the idea that maybe interest in general was down. So a stronger marketing effort/making changes to the event itself is the way to go
- Pocono seems to favor the NNJR and seems willing to work with us in financial and scheduling terms. But we still need to commit to an event.
  - We can make a special meeting if we need to further discuss details with a future event.

- **Solo Racing – Perry and Mark**
  - Four events scheduled for the rest of this year
    - August 20th, 2023 (Sunday) we have an event
  - We received a check from the SCCA worth \$2,659
  
- **Road Rally – Peter**
  - Planning an event for Oct 29th with the High Lands
    - Route is not negotiated yet
  - Dec 3rd is the Teddy Bear rally
  
- **Miscellaneous**
  - Peter is off for three weeks in September
- **Monthly Email Blast**
  - Always looking for input for the September email blast
- **2024 Elections**
  - Peter will be willing to step aside very soon if somebody wants to take over as RE
- **Meeting Adjourned at 9:06**
- **Actions**
  - Research how much Vanna White is worth so we can sell it for a fair price
  - Speak with Jason about BOD elections
  - Record the Solo check for \$2,659 from the SCCA
  - Research further into May's Pocono event and how we can potentially improve for the future.