

NORTHERN NEW JERSEY REGION SPORTS CAR CLUB OF AMERICA
Board of Trustees Meeting



April 18, 2017 7:30 PM

Meeting was called to order via Conference Call

NNJR SCCA Board Members present:

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| <input checked="" type="checkbox"/> Brandon Fetch (BF) | <input checked="" type="checkbox"/> Jason Evangelista (JE) | <input type="checkbox"/> Butch O'Connor (BO) | <input checked="" type="checkbox"/> Larry "JR" Malone (LM) |
| <input checked="" type="checkbox"/> Mark Labbanicz (ML) | <input checked="" type="checkbox"/> Peter Schneider (PS) | <input checked="" type="checkbox"/> Chris Mosley (CM) | <input checked="" type="checkbox"/> Linda Santangelo-Mosley (LSM) |

Guests present: None

Approval of prior meeting minute's Tabled pending distribution of the March Meeting Minutes

OLD Business

- Results of the open action items have been listed below by topic.

Treasurer's Report (JE)

- JE provided an overview of funds available in the checking and Money Market Account. Last month JB provided a list of regular monthly expenses which are: Storage of the Solo Truck, Shoebox Storage for club records and Club Race equipment, Constant Contact and Intuit Accounting software fees. **(This Action Item can be closed)**
- JE confirmed via email that the commission check from SCCA Gear are being received. **(This Action Item can be closed)**
- PS reported that an extensive cleanup effort was conducted of the Constant Contact Email database which reduced the number of records from over 11,000 to less than 5,000. This has reduced the monthly reoccurring cost from \$195 to \$57, an annual saving of \$1,656.
- PS suggested that we can reduce the monthly costs of the Shoebox Storage (Unit #373) by recycling the 'dated glass' trophies and obsolete hardwired Club Race Radios. We currently have a 10X10 unit and reducing it to a 5x10 or 5x5 could provide between \$864 to \$492 annual savings. **New Action Item: CM has agreed to look into the matter, in addition PS agreed to help clean out the unit. In a related matter, New Action Item: CM and PS have agreed to assist Nancy Huber to cleanout NNJR items currently stored at her house which need to be transferred to Shoebox Storage.**
- **New Action Item: ML has agreed to look into the monthly costs of the Solo Truck Storage.**

RE (BF)

- BF has agreed to schedule a special Club Race face-to-face meeting on Thursday April 20th at Brio to review the outstanding action items for the May Majors and review the financial of the event and the risks to the Region. The meeting will be at Brio at 7:30PM

Race Report (CM, BO)

- Table until April 20th. Per LM based on a short conversation with BO the breakeven point for the May event is 130 cars.
- **NOTE: During the April 20th Race Committee Meeting the following was discussed:**
- BO provided cost detail for the event and listed outstanding items which will be addressed by the Committee.
- BO: While the breakeven point of the Majors is 130 cars, additional revenue can be obtained from Garage Rentals for the weekend, and fees recovered by hosting Track Night in America and the Solo event in the infield course which will reduce the costs associated with track rental for the three day weekend.
- LSM will work with BO on the costs of the Social activity, Volunteers and Drivers Party and Band. BO and BF will supply Registration Detail by April 23rd so PS can send out an Email Blast to an all NEDIV Race Volunteers and Licensed Racers in NeDiv, SeDiv and GLDiv early next week, Constant Contact monthly costs will go up slightly for one month do to this emailing.

Social Media (MR)

- WebMaster and Constant Contact Newsletter Editor are still needed
 - Prior Meeting minutes (2014 – Present) still need to be posted to the Website
 - **New Action Item: PS to provide to BF the list of active members that have unsubscribed to the Constant Contact eMail Blasts. (Task completed on April 19th). New Action Item: BF to contact those individuals via email to see why they have opted-out and see if we can get them to re-subscribe.**
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- PS worked with Walter to send out USMail inquiries to the members that do not have email addresses on file with SCCA National and the Region. The responses to those letters were addressed to Walter, Once located Nancy will get them to the Region. Per Walter on April 4th he had only received 5 responses of the 40 or so that were sent out.

Social Report (LSM)

- Per CM, while at Walter Huber's Service several members expressed the desire to conduct a General Membership meeting or Social event. **New Action Item: PS has agreed to look into scheduling a social event at one of the two Minor league Baseball Park in northern NJ for one of the summer months.**

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Solo Report (ML)

- Per ML and JE, New Cones, BarCode System and PA System have been purchased and reimbursed by the Region. (These Action Items can be closed once JE provides details on the final costs via estimates)
- Per ML, Software is still needed to get the BarCode System to interface with the existing hardware.
- Per ML the Solo group is planning to have two more events at Lot J at the Meadowlands (July 23 and Aug 6th. Short discussion followed concerning Cash Flow due to the associated costs of the May Race. New Action Item: It was agreed to follow-up of this issues in June after the P&L of the May Race have been finalized

Rally Report (PS)

- The May 7 Event course work is on schedule. CM reported that we may not have access to the inside of the Dealership to conduct registration. Per PS, this is a problem because the Region is not equipped to conduct outside registration, CM will speak to the Dealership.

Member Communications Report (Acting BF)

- **New Action Item: Need to find a replacement for Walter Huber who passed away on April 8th.** BF has agreed to keep an eye on incoming new members and route details to Race, Rallye and Solo if new members express an interest in one of those activities.

Membership (Acting PS)

- See above items discussed concerning Membership activities

New Business

- None

First Motion to adjourn: (BF) (JE) (BO) (LM) (ML) (PS) (CM) (MR)

Seconded to adjourn: (BF) (JE) (BO) (LM) (ML) (PS) (CM) (MR)

Meeting adjourned at: 8:30 PM

For Calendar of events [Click Here](#) Email the Board bot@scca-nnjr.com

Region By-Laws [Click Here](#) SCCA Files [Click Here](#)

MY Cheat Sheet:

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